

Quarterly Active Listing to Pending Ratios

MLS AREA:	All Areas
Quarter:	2012 - 1st Quarter

Month:

Price Range	January 6, 2012			January 13, 2012			January 20, 2012			January 27, 2012			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	540	238	44%	527	240	46%	524	250	48%	500	254	51%	0	0	#DIV/0!
\$201-250K	452	150	33%	463	157	34%	463	157	34%	464	158	34%	0	0	#DIV/0!
\$251-300K	304	78	26%	316	78	25%	325	79	24%	315	80	25%	0	0	#DIV/0!
\$301-350K	209	39	19%	217	41	19%	219	43	20%	211	46	22%	0	0	#DIV/0!
\$351-400K	191	26	14%	189	27	14%	190	29	15%	194	27	14%	0	0	#DIV/0!
\$401-450K	127	16	13%	126	18	14%	131	18	14%	127	21	17%	0	0	#DIV/0!
\$451-500K	106	11	10%	107	13	12%	104	16	15%	102	17	17%	0	0	#DIV/0!
\$501-600K	115	20	17%	119	21	18%	119	20	17%	122	20	16%	0	0	#DIV/0!
\$601-700K	56	7	13%	62	9	15%	63	10	16%	65	10	15%	0	0	#DIV/0!
\$701-800K	31	1	3%	36	1	3%	36	1	3%	37	1	3%	0	0	#DIV/0!
\$800-1.4M	63	7	11%	61	8	13%	61	9	15%	58	12	21%	0	0	#DIV/0!
\$1.4M-10M	34	0	0%	35	0	0%	35	1	3%	35	1	3%	0	0	#DIV/0!
Total	2228	593	27%	2258	613	27%	2270	633	28%	2230	647	29%	0	0	#DIV/0!

Month:

Price Range	February 3, 2012			February 10, 2012			February 17, 2012			February 24, 2012			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$201-250K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$251-300K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$301-350K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$351-400K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$401-450K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$451-500K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$501-600K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$601-700K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$701-800K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$800K-1.4M	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$1.4M-10M	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
Total	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!

Month:

Price Range	March 2, 2012			March 9, 2012			March 16, 2012			March 23, 2012			March 31, 2012		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$201-250K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$251-300K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$301-350K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$351-400K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$401-450K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$451-500K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$501-600K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$601-700K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$701-800K	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$800K-1.4M	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
\$1.4M-10M	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!
Total	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!

Weekly Active Listing to Pending Ratios

1/27/2012

Month 1/Week 4

Price Range	11, 14			12, 13, 23, 24			15, 20, 21			22, 25, 26			27, 32		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	25	6	24%	49	15	31%	90	36	40%	84	48	57%	32	21	66%
\$201-250K	24	8	33%	32	10	31%	55	24	44%	43	14	33%	25	19	76%
\$251-300K	10	2	20%	18	5	28%	20	0	0%	19	6	32%	29	10	34%
\$301-350K	4	0	0%	16	3	19%	10	1	10%	9	1	11%	19	7	37%
\$351-400K	2	1	50%	5	0	0%	3	1	33%	2	0	0%	19	7	37%
\$401-450K	2	0	0%	5	0	0%	0	0	0%	3	1	33%	17	7	41%
\$451-500K	3	0	0%	6	1	17%	0	0	0%	6	0	0%	20	6	30%
\$501-600K	1	0	0%	6	1	17%	1	0	0%	3	1	33%	23	7	30%
\$601-700K	0	0	0%	5	0	0%	1	0	0%	2	0	0%	9	5	56%
\$701-800K	0	0	0%	5	0	0%	1	0	0%	0	0	0%	9	1	11%
\$800-1.4M	0	0	0%	12	1	8%	0	0	0%	0	1	0%	9	2	22%
\$1.4M-10M	0	0	0%	12	0	0%	0	0	0%	1	0	0%	6	0	0%
Total	71	17	24%	171	36	21%	181	62	34%	172	72	42%	217	92	42%

Month:

Price Range	31, 33			41, 42, 43, 44			50, 51, 52, 70			61, 62, 63, 64			65, 66, 71, 72, 80, 81		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	20	14	70%	93	35	38%	20	11	55%	63	54	86%	24	14	58%
\$201-250K	47	11	23%	88	31	35%	51	14	27%	77	18	23%	22	9	41%
\$251-300K	64	17	27%	49	13	27%	30	10	33%	56	16	29%	20	1	5%
\$301-350K	41	5	12%	30	14	47%	23	6	26%	43	4	9%	16	5	31%
\$351-400K	37	4	11%	40	3	8%	28	2	7%	43	6	14%	15	3	20%
\$401-450K	9	1	11%	29	8	28%	17	1	6%	30	3	10%	15	0	0%
\$451-500K	11	3	27%	15	3	20%	8	2	25%	21	2	10%	12	0	0%
\$501-600K	17	1	6%	16	3	19%	19	1	5%	22	6	27%	14	0	0%
\$601-700K	4	0	0%	9	1	11%	7	2	29%	23	1	4%	5	1	20%
\$701-800K	4	0	0%	1	0	0%	6	0	0%	10	0	0%	1	0	0%
\$800-1.4M	6	0	0%	7	2	29%	7	2	29%	15	1	7%	2	3	150%
\$1.4M-10M	3	0	0%	5	1	20%	3	0	0%	4	0	0%	1	0	0%
Total	263	56	21%	382	114	30%	219	51	23%	407	111	27%	147	36	24%

Price Range	All Areas		
	#L	#P	SR
\$150-200K	500	254	51%
\$201-250K	464	158	34%
\$251-300K	315	80	25%
\$301-350K	211	46	22%
\$351-400K	194	27	14%
\$401-450K	127	21	17%
\$451-500K	102	17	17%
\$501-600K	122	20	16%
\$601-700K	65	10	15%
\$701-800K	37	1	3%
\$800-1.4M	58	12	21%
\$1.4M-10M	35	1	3%
Total	2230	647	29%

Buyers Market 0 - 45%
 Balanced 45% - 55%
 Sellers Market 55% +