

Quarterly Active Listing to Pending Ratios

MLS AREA:	All Areas
Quarter:	4th Quarter

Month:

Price Range	October 7, 2011			October 14, 2011			October 21, 2011			October 28, 2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	612	266	43%	602	278	46%	592	274	46%	586	272	46%	0	0	#DIV/0!
\$201-250K	526	174	33%	527	179	34%	535	172	32%	520	187	36%	0	0	#DIV/0!
\$251-300K	341	113	33%	343	110	32%	341	110	32%	336	115	34%	0	0	#DIV/0!
\$301-350K	236	61	26%	239	60	25%	237	60	25%	236	57	24%	0	0	#DIV/0!
\$351-400K	206	28	14%	211	30	14%	206	31	15%	200	29	15%	0	0	#DIV/0!
\$401-450K	141	17	12%	138	18	13%	140	19	14%	143	17	12%	0	0	#DIV/0!
\$451-500K	120	13	11%	119	13	11%	126	13	10%	125	12	10%	0	0	#DIV/0!
\$501-600K	145	11	8%	140	12	9%	145	14	10%	135	18	13%	0	0	#DIV/0!
\$601-700K	76	6	8%	70	9	13%	68	9	13%	68	11	16%	0	0	#DIV/0!
\$701-800K	34	3	9%	34	3	9%	35	3	9%	34	3	9%	0	0	#DIV/0!
\$800-1.4M	73	9	12%	71	9	13%	71	9	13%	69	10	14%	0	0	#DIV/0!
\$1.4M-10M	32	0	0%	32	0	0%	32	0	0%	33	0	0%	0	0	#DIV/0!
Total	2542	701	28%	2526	721	29%	2528	714	28%	2485	731	29%	0	0	#DIV/0!

Month:

Price Range	November 4, 2011			November 11, 2011			November 18, 2011			November 25, 2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	567	268	47%	580	271	47%	585	274	47%	581	273	47%	0	0	#DIV/0!
\$201-250K	504	182	36%	495	179	36%	488	180	37%	479	180	38%	0	0	#DIV/0!
\$251-300K	320	105	33%	317	106	33%	317	113	36%	317	104	33%	0	0	#DIV/0!
\$301-350K	233	54	23%	233	57	24%	235	60	26%	230	62	27%	0	0	#DIV/0!
\$351-400K	196	27	14%	192	27	14%	196	24	12%	196	33	17%	0	0	#DIV/0!
\$401-450K	140	20	14%	142	23	16%	137	23	17%	138	22	16%	0	0	#DIV/0!
\$451-500K	126	11	9%	121	9	7%	115	11	10%	110	15	14%	0	0	#DIV/0!
\$501-600K	135	17	13%	136	16	12%	139	17	12%	137	20	15%	0	0	#DIV/0!
\$601-700K	69	10	14%	64	9	14%	62	10	16%	59	10	17%	0	0	#DIV/0!
\$701-800K	34	3	9%	31	3	10%	30	3	10%	30	2	7%	0	0	#DIV/0!
\$800K-1.4M	66	10	15%	65	9	14%	70	8	11%	71	8	11%	0	0	#DIV/0!
\$1.4M-10M	34	0	0%	34	0	0%	35	0	0%	34	0	0%	0	0	#DIV/0!
Total	2424	707	29%	2410	709	29%	2409	723	30%	2382	729	31%	0	0	#DIV/0!

Month:

Price Range	December 2, 2011			December 9, 2011			December 16, 2011			December 23, 2011			December 31, 2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	577	275	48%	576	274	48%	561	271	48%	554	271	49%	540	254	47%
\$201-250K	473	176	37%	481	169	35%	474	167	35%	456	162	36%	465	154	33%
\$251-300K	307	98	32%	316	96	30%	311	90	29%	314	90	29%	306	83	27%
\$301-350K	223	60	27%	222	57	26%	222	51	23%	211	47	22%	211	42	20%
\$351-400K	196	30	15%	192	33	17%	193	32	17%	194	32	16%	195	28	14%
\$401-450K	129	21	16%	134	19	14%	139	18	13%	130	19	15%	130	16	12%
\$451-500K	112	15	13%	110	14	13%	111	14	13%	111	13	12%	112	12	11%
\$501-600K	129	16	12%	131	16	12%	127	16	13%	122	18	15%	117	17	15%
\$601-700K	55	8	15%	57	9	16%	55	10	18%	54	8	15%	56	7	13%
\$701-800K	30	2	7%	31	2	6%	31	1	3%	30	1	3%	30	1	3%
\$800K-1.4M	69	8	12%	67	9	13%	66	9	14%	65	9	14%	64	7	11%
\$1.4M-10M	35	0	0%	35	0	0%	35	0	0%	34	0	0%	33	0	0%
Total	2335	709	30%	2352	698	30%	2325	679	29%	2275	670	29%	2259	621	27%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	578	271	47%
\$201-250K	494	174	35%
\$251-300K	322	103	32%
\$301-350K	228	56	25%
\$351-400K	198	30	15%
\$401-450K	137	19	14%
\$451-500K	117	13	11%
\$501-600K	134	16	12%
\$601-700K	63	9	14%
\$701-800K	32	2	7%
\$800-1.4M	68	9	13%
\$1.4M-10M	34	0	0%
Total	2404	701	29%

Quarterly Active Listing to Pending Ratios

MLS AREA: 11, 14

Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	28	7	25%	26	8	31%	24	8	33%	26	6	23%			#DIV/0!
\$201-250K	30	5	17%	31	5	16%	33	4	12%	30	5	17%			#DIV/0!
\$251-300K	15	3	20%	16	4	25%	15	5	33%	14	4	29%			#DIV/0!
\$301-350K	8	0	0%	7	0	0%	7	1	14%	7	1	14%			#DIV/0!
\$351-400K	4	0	0%	4	0	0%	3	0	0%	3	0	0%			#DIV/0!
\$401-450K	3	0	0%	3	0	0%	3	0	0%	3	0	0%			#DIV/0!
\$451-500K	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$501-600K	2	0	0%	2	0	0%	2	0	0%	2	0	0%			#DIV/0!
\$601-700K	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$701-800K	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$800-1.4M	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$1.4M-10M	0	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
Total	91	15	16%	91	17	19%	89	18	20%	87	16	18%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	25	6	24%	26	6	23%	27	6	22%	26	8	31%			#DIV/0!
\$201-250K	33	5	15%	30	6	20%	32	5	16%	29	6	21%			#DIV/0!
\$251-300K	12	3	25%	14	2	14%	13	2	15%	13	2	15%			#DIV/0!
\$301-350K	6	1	17%	6	1	17%	6	1	17%	6	1	17%			#DIV/0!
\$351-400K	3	0	0%	3	0	0%	4	0	0%	4	0	0%			#DIV/0!
\$401-450K	3	0	0%	3	0	0%	4	0	0%	4	0	0%			#DIV/0!
\$451-500K	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$501-600K	2	0	0%	2	0	0%	2	0	0%	2	0	0%			#DIV/0!
\$601-700K	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$701-800K	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$801-1.4M	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$1.4M-10M	1	0	0%	1	0	0%	1	0	0%	0	0	0%			#DIV/0!
Total	86	15	17%	86	15	17%	90	14	16%	85	17	20%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	26	8	31%	26	11	42%	26	11	42%	27	11	41%	28	8	29%
\$201-250K	30	3	10%	28	4	14%	29	4	14%	28	3	11%	26	4	15%
\$251-300K	13	2	15%	12	1	8%	12	1	8%	11	2	18%	11	2	18%
\$301-350K	5	1	20%	6	0	0%	7	0	0%	6	0	0%	6	0	0%
\$351-400K	4	0	0%	4	0	0%	3	0	0%	3	0	0%	3	0	0%
\$401-450K	4	0	0%	4	0	0%	3	0	0%	3	0	0%	3	0	0%
\$451-500K	1	0	0%	1	0	0%	2	0	0%	2	0	0%	2	0	0%
\$501-600K	1	0	0%	1	0	0%	1	0	0%	1	0	0%	1	0	0%
\$601-700K	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
\$701-800K	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
\$800-1.4M	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
\$1.4M-10M	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Total	84	14	17%	82	16	20%	83	16	19%	81	16	20%	80	14	18%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	26	8	30%
\$201-250K	30	5	15%
\$251-300K	13	3	19%
\$301-350K	6	1	8%
\$351-400K	3	0	0%
\$401-450K	3	0	0%
\$451-500K	1	0	0%
\$501-600K	2	0	0%
\$601-700K	0	0	0%
\$701-800K	0	0	0%
\$800-1.4M	0	0	0%
\$1.4M-10M	0	0	0%
Total	86	16	18%

Quarterly Active Listing to Pending Ratios

MLS AREA:	12, 13, 23, 24
Quarter:	4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	56	19	34%	55	19	35%	53	18	34%	52	18	35%			#DIV/0!
\$201-250K	33	12	36%	32	13	41%	35	11	31%	35	11	31%			#DIV/0!
\$251-300K	12	8	67%	14	5	36%	13	5	38%	10	7	70%			#DIV/0!
\$301-350K	13	6	46%	15	4	27%	14	3	21%	15	3	20%			#DIV/0!
\$351-400K	9	3	33%	10	3	30%	11	3	27%	10	3	30%			#DIV/0!
\$401-450K	6	1	17%	5	2	40%	5	2	40%	4	3	75%			#DIV/0!
\$451-500K	8	0	0%	9	0	0%	10	0	0%	9	0	0%			#DIV/0!
\$501-600K	12	0	0%	11	0	0%	11	0	0%	10	0	0%			#DIV/0!
\$601-700K	7	1	14%	5	2	40%	4	2	50%	4	2	50%			#DIV/0!
\$701-800K	6	1	17%	6	1	17%	6	1	17%	6	1	17%			#DIV/0!
\$800-1.4M	13	1	8%	14	1	7%	12	1	8%	11	2	18%			#DIV/0!
\$1.4M-10M	12	0	0%	13	0	0%	13	0	0%	13	0	0%			#DIV/0!
Total	187	52	28%	189	50	26%	187	46	25%	179	50	28%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	49	18	37%	54	15	28%	55	13	24%	56	13	23%			#DIV/0!
\$201-250K	33	12	36%	32	12	38%	32	9	28%	30	11	37%			#DIV/0!
\$251-300K	9	9	100%	7	10	143%	8	10	125%	10	8	80%			#DIV/0!
\$301-350K	14	3	21%	16	3	19%	18	2	11%	18	3	17%			#DIV/0!
\$351-400K	9	2	22%	9	1	11%	9	0	0%	10	0	0%			#DIV/0!
\$401-450K	4	3	75%	5	2	40%	4	3	75%	5	1	20%			#DIV/0!
\$451-500K	10	0	0%	8	0	0%	8	0	0%	8	0	0%			#DIV/0!
\$501-600K	11	0	0%	11	0	0%	11	0	0%	11	0	0%			#DIV/0!
\$601-700K	5	2	40%	4	1	25%	5	1	20%	5	0	0%			#DIV/0!
\$701-800K	5	1	20%	5	0	0%	5	0	0%	5	0	0%			#DIV/0!
\$801-1.4M	12	2	17%	12	2	17%	13	1	8%	13	1	8%			#DIV/0!
\$1.4M-10M	13	0	0%	13	0	0%	13	0	0%	13	0	0%			#DIV/0!
Total	174	52	30%	176	46	26%	181	39	22%	184	37	20%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	54	12	22%	54	12	22%	47	11	23%	48	12	25%	54	13	24%
\$201-250K	31	9	29%	30	5	17%	32	3	9%	29	5	17%	29	6	21%
\$251-300K	10	6	60%	12	6	50%	14	6	43%	15	5	33%	16	4	25%
\$301-350K	18	3	17%	17	3	18%	16	3	19%	16	3	19%	15	3	20%
\$351-400K	10	0	0%	9	1	11%	9	1	11%	10	1	10%	8	1	13%
\$401-450K	4	1	25%	4	0	0%	4	0	0%	5	0	0%	5	0	0%
\$451-500K	8	0	0%	8	0	0%	8	0	0%	8	0	0%	8	0	0%
\$501-600K	10	0	0%	11	0	0%	11	0	0%	8	1	13%	8	1	13%
\$601-700K	5	0	0%	5	0	0%	5	0	0%	5	0	0%	5	0	0%
\$701-800K	5	0	0%	4	0	0%	5	0	0%	5	0	0%	5	0	0%
\$800-1.4M	13	1	8%	13	1	8%	14	1	7%	14	1	7%	14	1	10%
\$1.4M-10M	12	0	0%	12	0	0%	11	0	0%	10	0	0%	9	0	0%
Total	180	32	18%	179	28	16%	176	25	14%	173	28	16%	176	29	16%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	53	15	28%
\$201-250K	32	9	29%
\$251-300K	12	7	59%
\$301-350K	16	3	20%
\$351-400K	9	1	15%
\$401-450K	5	1	30%
\$451-500K	8	0	0%
\$501-600K	10	0	1%
\$601-700K	5	1	17%
\$701-800K	5	0	7%
\$800-1.4M	13	1	10%
\$1.4M-10M	12	0	0%
Total	180	40	22%

Quarterly Active Listing to Pending Ratios

MLS AREA: 15, 20, 21

Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-250K	117	42	36%	120	44	37%	116	46	40%	115	48	42%			#DIV/0!
\$201-250K	74	23	31%	73	24	33%	68	24	35%	65	25	38%			#DIV/0!
\$251-300K	24	7	29%	25	5	20%	26	6	23%	23	8	35%			#DIV/0!
\$301-350K	8	1	13%	8	2	25%	8	2	25%	9	1	11%			#DIV/0!
\$351-400K	3	0	0%	3	0	0%	3	0	0%	2	0	0%			#DIV/0!
\$401-450K	3	0	0%	3	0	0%	3	0	0%	3	0	0%			#DIV/0!
\$451-500K	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$501-600K	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$601-700K	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$701-800K	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$800-1.4M	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$1.4M-10M	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
Total	231	73	32%	234	75	32%	226	78	35%	219	82	37%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	112	51	46%	108	56	52%	107	56	52%	106	53	50%			#DIV/0!
\$201-250K	68	26	38%	66	26	39%	64	27	42%	64	26	41%			#DIV/0!
\$251-300K	22	6	27%	23	4	17%	22	5	23%	23	2	9%			#DIV/0!
\$301-350K	10	2	20%	10	2	20%	9	2	22%	9	1	11%			#DIV/0!
\$351-400K	1	0	0%	1	0	0%	2	0	0%	2	0	0%			#DIV/0!
\$401-450K	3	0	0%	3	0	0%	3	0	0%	3	0	0%			#DIV/0!
\$451-500K	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$501-600K	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$601-700K	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$701-800K	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$801-1.4M	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
\$1.4M-10M	0	0	0%	0	0	0%	0	0	0%	0	0	0%			#DIV/0!
Total	218	85	39%	213	88	41%	209	90	43%	209	82	39%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	105	47	45%	100	43	43%	94	44	47%	93	44	47%	89	43	48%
\$201-250K	61	26	43%	62	25	40%	57	26	46%	57	25	44%	55	22	40%
\$251-300K	22	2	9%	23	2	9%	20	1	5%	20	0	0%	19	0	0%
\$301-350K	9	1	11%	11	0	0%	10	0	0%	10	0	0%	9	0	0%
\$351-400K	2	0	0%	2	0	0%	2	0	0%	3	0	0%	3	0	0%
\$401-450K	3	0	0%	3	0	0%	3	0	0%	1	0	0%	1	0	0%
\$451-500K	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
\$501-600K	1	0	0%	1	0	0%	1	0	0%	1	0	0%	1	0	0%
\$601-700K	1	0	0%	1	0	0%	1	0	0%	1	0	0%	1	0	0%
\$701-800K	0	0	0%	0	0	0%	0	0	0%	1	0	0%	1	0	0%
\$800-1.4M	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
\$1.4M-10M	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Total	204	76	37%	203	70	34%	188	71	38%	187	69	37%	179	65	36%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	106	47	45%
\$201-250K	64	25	39%
\$251-300K	22	4	16%
\$301-350K	9	1	12%
\$351-400K	2	0	0%
\$401-450K	3	0	0%
\$451-500K	0	0	0%
\$501-600K	1	0	0%
\$601-700K	1	0	0%
\$701-800K	0	0	0%
\$800-1.4M	0	0	0%
\$1.4M-10M	0	0	0%
Total	209	77	37%

Quarterly Active Listing to Pending Ratios

MLS AREA: 22, 25, 26

Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	109	45	41%	105	49	47%	99	49	49%	98	46	47%			#DIV/0!
\$201-250K	55	21	38%	51	23	45%	56	20	36%	49	27	55%			#DIV/0!
\$251-300K	23	8	35%	24	7	29%	29	6	21%	25	7	28%			#DIV/0!
\$301-350K	8	3	38%	7	3	43%	6	1	17%	6	1	17%			#DIV/0!
\$351-400K	5	1	20%	5	1	20%	4	1	25%	4	0	0%			#DIV/0!
\$401-450K	5	1	20%	6	1	17%	6	0	0%	6	0	0%			#DIV/0!
\$451-500K	4	0	0%	3	0	0%	4	0	0%	5	0	0%			#DIV/0!
\$501-600K	5	1	20%	4	1	25%	3	2	67%	2	2	100%			#DIV/0!
\$601-700K	1	1	100%	1	1	100%	1	1	100%	1	1	100%			#DIV/0!
\$701-800K	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$800-1.4M	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$1.4M-10M	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
Total	218	81	37%	209	86	41%	211	80	38%	199	84	42%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	95	43	45%	90	46	51%	91	45	49%	94	42	45%			#DIV/0!
\$201-250K	51	26	51%	50	25	50%	51	27	53%	49	29	59%			#DIV/0!
\$251-300K	27	6	22%	23	9	39%	23	9	39%	24	9	38%			#DIV/0!
\$301-350K	5	2	40%	5	2	40%	5	2	40%	5	2	40%			#DIV/0!
\$351-400K	4	0	0%	4	0	0%	4	0	0%	4	0	0%			#DIV/0!
\$401-450K	6	0	0%	4	2	50%	4	2	50%	4	2	50%			#DIV/0!
\$451-500K	5	0	0%	5	0	0%	5	0	0%	5	0	0%			#DIV/0!
\$501-600K	2	2	100%	3	2	67%	3	2	67%	3	2	67%			#DIV/0!
\$601-700K	1	1	100%	1	1	100%	0	1	100%	0	1	0%			#DIV/0!
\$701-800K	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$801-1.4M	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$1.4M-10M	1	0	0%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
Total	199	80	40%	188	87	46%	189	88	47%	191	87	46%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	94	44	47%	94	45	48%	96	47	49%	95	50	53%	94	43	46%
\$201-250K	49	29	59%	46	27	59%	45	26	58%	45	25	56%	44	23	52%
\$251-300K	23	11	48%	25	9	36%	24	7	29%	24	7	29%	24	6	25%
\$301-350K	5	2	40%	5	1	20%	6	0	0%	5	1	20%	7	1	14%
\$351-400K	4	0	0%	4	0	0%	4	0	0%	4	0	0%	3	0	0%
\$401-450K	4	2	50%	4	2	50%	4	1	25%	3	1	33%	3	1	33%
\$451-500K	5	0	0%	5	0	0%	6	0	0%	6	0	0%	6	0	0%
\$501-600K	3	1	33%	3	1	33%	3	1	33%	3	1	33%	2	1	50%
\$601-700K	0	1	100%	0	1	0%	0	1	0%	0	0	0%	1	0	0%
\$701-800K	1	0	0%	1	0	0%	1	0	0%	1	0	0%	1	0	0%
\$800-1.4M	1	0	0%	1	0	0%	1	0	0%	1	0	0%	1	0	0%
\$1.4M-10M	1	0	0%	1	0	0%	1	0	0%	1	0	0%	1	0	0%
Total	190	90	47%	189	86	46%	191	83	43%	188	85	45%	187	75	40%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	96	46	47%
\$201-250K	49	25	51%
\$251-300K	24	8	32%
\$301-350K	6	2	28%
\$351-400K	4	0	6%
\$401-450K	5	1	25%
\$451-500K	5	0	0%
\$501-600K	3	1	49%
\$601-700K	1	1	157%
\$701-800K	1	0	0%
\$800-1.4M	1	0	0%
\$1.4M-10M	1	0	0%
Total	196	84	43%

Quarterly Active Listing to Pending Ratios

MLS AREA: 27, 32

Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-250K	43	34	79%	40	40	100%	43	35	81%	44	31	70%			#DIV/0!
\$201-250K	44	17	39%	42	17	40%	45	20	44%	39	25	64%			#DIV/0!
\$251-300K	29	18	62%	23	18	78%	19	21	111%	18	22	122%			#DIV/0!
\$301-350K	28	13	46%	25	10	40%	22	13	59%	24	10	42%			#DIV/0!
\$351-400K	20	6	30%	21	6	29%	19	10	53%	20	9	45%			#DIV/0!
\$401-450K	21	4	19%	20	4	20%	19	3	16%	22	3	14%			#DIV/0!
\$451-500K	30	5	17%	30	5	17%	32	5	16%	31	6	19%			#DIV/0!
\$501-600K	27	3	11%	25	4	16%	25	5	20%	23	7	30%			#DIV/0!
\$601-700K	11	2	18%	10	3	30%	10	3	30%	10	3	30%			#DIV/0!
\$701-800K	4	1	25%	4	1	25%	4	1	25%	4	1	25%			#DIV/0!
\$800-1.4M	15	0	0%	14	1	7%	15	1	7%	15	1	7%			#DIV/0!
\$1.4M-10M	6	0	0%	5	0	0%	5	0	0%	5	0	0%			#DIV/0!
Total	278	103	37%	259	109	42%	258	117	45%	255	118	46%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	43	30	70%	46	28	61%	45	30	67%	45	31	69%			#DIV/0!
\$201-250K	37	24	65%	35	24	69%	33	24	73%	37	23	62%			#DIV/0!
\$251-300K	20	17	85%	20	16	80%	21	19	90%	22	19	86%			#DIV/0!
\$301-350K	22	10	45%	19	10	53%	24	12	50%	24	12	50%			#DIV/0!
\$351-400K	19	9	47%	18	9	50%	17	7	41%	16	8	50%			#DIV/0!
\$401-450K	21	4	19%	22	6	27%	22	6	27%	22	6	27%			#DIV/0!
\$451-500K	33	6	18%	33	4	12%	30	4	13%	23	6	26%			#DIV/0!
\$501-600K	21	6	29%	24	6	25%	25	7	28%	26	7	27%			#DIV/0!
\$601-700K	12	2	17%	11	3	27%	11	4	36%	10	4	40%			#DIV/0!
\$701-800K	5	1	20%	5	1	20%	6	1	17%	6	1	17%			#DIV/0!
\$801-1.4M	13	1	8%	13	1	8%	14	1	7%	14	1	7%			#DIV/0!
\$1.4M-10M	5	0	0%	5	0	0%	5	0	0%	5	0	0%			#DIV/0!
Total	251	110	44%	251	108	43%	253	115	45%	250	118	47%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	42	31	74%	41	28	68%	41	25	61%	40	22	55%	37	22	59%
\$201-250K	32	24	75%	30	24	80%	31	22	71%	29	20	69%	28	20	71%
\$251-300K	21	16	76%	22	13	59%	23	11	48%	22	12	55%	24	11	46%
\$301-350K	26	10	38%	23	12	52%	23	12	52%	21	11	52%	19	9	47%
\$351-400K	13	8	62%	13	8	62%	13	9	69%	13	8	62%	13	8	62%
\$401-450K	22	6	27%	24	6	25%	26	6	23%	21	7	33%	22	4	18%
\$451-500K	21	6	29%	21	5	24%	22	5	23%	23	5	22%	22	5	23%
\$501-600K	24	5	21%	26	4	15%	23	4	17%	21	5	24%	21	5	24%
\$601-700K	10	5	50%	10	4	40%	9	5	56%	10	4	40%	10	3	30%
\$701-800K	7	1	14%	7	1	14%	7	1	14%	7	1	14%	7	1	14%
\$800-1.4M	13	1	8%	13	1	8%	13	1	8%	13	1	8%	12	1	8%
\$1.4M-10M	6	0	0%	6	0	0%	6	0	0%	6	0	0%	6	0	0%
Total	237	113	48%	236	106	45%	237	101	43%	226	96	42%	221	89	40%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	42	30	70%
\$201-250K	36	22	61%
\$251-300K	22	16	75%
\$301-350K	23	11	48%
\$351-400K	17	8	49%
\$401-450K	22	5	23%
\$451-500K	27	5	19%
\$501-600K	24	5	22%
\$601-700K	10	3	34%
\$701-800K	6	1	18%
\$800-1.4M	14	1	7%
\$1.4M-10M	5	0	0%
Total	247	108	44%

Quarterly Active Listing to Pending Ratios

MLS AREA: 31, 33
 Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	34	16	47%	33	17	52%	34	14	41%	32	16	50%			#DIV/0!
\$201-250K	47	17	36%	47	16	34%	46	15	33%	46	15	33%			#DIV/0!
\$251-300K	60	16	27%	58	18	31%	58	16	28%	67	16	24%			#DIV/0!
\$301-350K	38	6	16%	39	4	10%	42	4	10%	41	4	10%			#DIV/0!
\$351-400K	29	2	7%	28	3	11%	25	3	12%	24	3	13%			#DIV/0!
\$401-450K	11	2	18%	14	2	14%	14	2	14%	15	2	13%			#DIV/0!
\$451-500K	15	0	0%	16	0	0%	16	0	0%	15	0	0%			#DIV/0!
\$501-600K	15	0	0%	16	0	0%	16	0	0%	14	1	7%			#DIV/0!
\$601-700K	8	0	0%	7	0	0%	5	0	0%	7	0	0%			#DIV/0!
\$701-800K	5	0	0%	4	0	0%	6	0	0%	5	0	0%			#DIV/0!
\$800-1.4M	7	1	14%	7	1	14%	7	1	14%	6	1	17%			#DIV/0!
\$1.4M-10M	3	0	0%	3	0	0%	3	0	0%	3	0	0%			#DIV/0!
Total	272	60	22%	272	61	22%	272	55	20%	275	58	21%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	30	17	57%	34	15	44%	36	14	39%	36	12	33%			#DIV/0!
\$201-250K	43	14	33%	46	14	30%	39	18	46%	40	16	40%			#DIV/0!
\$251-300K	65	16	25%	65	16	25%	64	20	31%	63	17	27%			#DIV/0!
\$301-350K	42	4	10%	41	4	10%	43	4	9%	42	4	10%			#DIV/0!
\$351-400K	28	3	11%	27	3	11%	28	3	11%	31	7	23%			#DIV/0!
\$401-450K	15	2	13%	16	2	13%	16	1	6%	16	1	6%			#DIV/0!
\$451-500K	13	0	0%	13	0	0%	13	0	0%	14	0	0%			#DIV/0!
\$501-600K	15	1	7%	17	1	6%	17	1	6%	17	1	6%			#DIV/0!
\$601-700K	7	0	0%	7	0	0%	7	0	0%	7	0	0%			#DIV/0!
\$701-800K	5	0	0%	4	0	0%	3	0	0%	3	0	0%			#DIV/0!
\$801-1.4M	5	1	20%	5	1	20%	5	1	20%	5	1	20%			#DIV/0!
\$1.4M-10M	3	0	0%	3	0	0%	3	0	0%	3	0	0%			#DIV/0!
Total	271	58	21%	278	56	20%	274	62	23%	277	59	21%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	31	13	42%	32	10	31%	28	12	43%	25	13	52%	22	12	55%
\$201-250K	36	15	42%	37	16	43%	38	17	45%	38	15	39%	39	13	33%
\$251-300K	64	16	25%	64	18	28%	65	19	29%	68	19	28%	64	16	25%
\$301-350K	41	3	7%	40	3	8%	38	3	8%	34	4	12%	39	3	8%
\$351-400K	32	3	9%	30	3	10%	31	3	10%	32	3	9%	35	3	9%
\$401-450K	14	1	7%	13	1	8%	13	2	15%	12	1	8%	12	1	8%
\$451-500K	14	0	0%	15	0	0%	13	0	0%	13	0	0%	12	0	0%
\$501-600K	16	1	6%	16	1	6%	16	1	6%	17	1	6%	16	1	6%
\$601-700K	7	0	0%	7	0	0%	6	0	0%	6	0	0%	5	0	0%
\$701-800K	3	0	0%	4	0	0%	4	0	0%	4	0	0%	4	0	0%
\$800-1.4M	5	1	20%	4	2	50%	4	2	50%	4	2	50%	5	0	0%
\$1.4M-10M	3	0	0%	3	0	0%	3	0	0%	3	0	0%	3	0	0%
Total	266	53	20%	265	54	20%	259	59	23%	256	58	23%	256	49	19%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	31	14	44%
\$201-250K	42	15	37%
\$251-300K	63	17	27%
\$301-350K	40	4	10%
\$351-400K	29	3	11%
\$401-450K	14	2	11%
\$451-500K	14	0	0%
\$501-600K	16	1	5%
\$601-700K	7	0	0%
\$701-800K	4	0	0%
\$800-1.4M	5	1	22%
\$1.4M-10M	3	0	0%
Total	269	57	21%

Quarterly Active Listing to Pending Ratios

MLS AREA: 41, 42, 43, 44

Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	93	35	38%	92	32	35%	95	31	33%	95	31	33%			#DIV/0!
\$201-250K	109	34	31%	119	36	30%	109	35	32%	109	39	36%			#DIV/0!
\$251-300K	55	21	38%	55	19	35%	50	19	38%	48	21	44%			#DIV/0!
\$301-350K	40	10	25%	46	12	26%	46	14	30%	45	14	31%			#DIV/0!
\$351-400K	42	1	2%	43	2	5%	44	1	2%	45	2	4%			#DIV/0!
\$401-450K	42	7	17%	40	6	15%	38	8	21%	34	7	21%			#DIV/0!
\$451-500K	20	3	15%	18	3	17%	18	3	17%	19	2	11%			#DIV/0!
\$501-600K	20	3	15%	20	2	10%	21	2	10%	22	2	9%			#DIV/0!
\$601-700K	18	0	0%	18	0	0%	17	1	6%	15	2	13%			#DIV/0!
\$701-800K	1	1	100%	1	1	100%	1	1	100%	1	1	100%			#DIV/0!
\$800-1.4M	6	1	17%	6	1	17%	6	1	17%	5	1	20%			#DIV/0!
\$1.4M-10M	2	0	0%	2	0	0%	2	0	0%	2	0	0%			#DIV/0!
Total	448	116	26%	460	114	25%	447	116	26%	440	122	28%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	91	31	34%	95	33	35%	98	33	34%	95	38	40%			#DIV/0!
\$201-250K	103	37	36%	105	33	31%	105	30	29%	99	28	28%			#DIV/0!
\$251-300K	46	18	39%	44	18	41%	43	19	44%	44	19	43%			#DIV/0!
\$301-350K	44	13	30%	42	15	36%	38	15	39%	37	17	46%			#DIV/0!
\$351-400K	45	2	4%	43	3	7%	42	3	7%	41	4	10%			#DIV/0!
\$401-450K	31	9	29%	32	8	25%	31	9	29%	30	9	30%			#DIV/0!
\$451-500K	20	2	10%	17	2	12%	18	3	17%	17	4	24%			#DIV/0!
\$501-600K	21	2	10%	18	2	11%	19	2	11%	17	4	24%			#DIV/0!
\$601-700K	13	2	15%	11	1	9%	11	1	9%	10	2	20%			#DIV/0!
\$701-800K	1	1	100%	1	0	0%	1	0	0%	1	0	0%			#DIV/0!
\$801-1.4M	5	1	20%	5	1	20%	7	1	14%	7	1	14%			#DIV/0!
\$1.4M-10M	3	0	0%	3	0	0%	4	0	0%	4	0	0%			#DIV/0!
Total	423	118	28%	416	116	28%	417	116	28%	402	126	31%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	103	34	33%	100	42	42%	102	40	39%	100	34	34%	93	38	41%
\$201-250K	102	28	27%	108	26	24%	104	27	26%	100	27	27%	100	24	24%
\$251-300K	42	18	43%	41	18	44%	36	17	47%	40	16	40%	39	15	38%
\$301-350K	37	16	43%	36	18	50%	36	15	42%	34	13	38%	34	11	32%
\$351-400K	42	4	10%	39	5	13%	40	4	10%	39	4	10%	39	3	8%
\$401-450K	26	8	31%	25	7	28%	27	6	22%	27	7	26%	26	7	27%
\$451-500K	18	4	22%	18	4	22%	16	4	25%	16	3	19%	16	3	19%
\$501-600K	18	4	22%	19	4	21%	19	4	21%	19	4	21%	19	3	16%
\$601-700K	9	1	11%	9	1	11%	10	0	0%	9	1	11%	9	1	11%
\$701-800K	1	0	0%	1	0	0%	1	0	0%	1	0	0%	1	0	0%
\$800-1.4M	7	1	14%	8	1	13%	8	1	13%	8	1	13%	8	1	13%
\$1.4M-10M	4	0	0%	4	0	0%	5	0	0%	5	0	0%	5	0	0%
Total	409	118	29%	408	126	31%	404	118	29%	398	110	28%	389	106	27%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	96	35	36%
\$201-250K	106	31	29%
\$251-300K	45	18	41%
\$301-350K	40	14	36%
\$351-400K	42	3	7%
\$401-450K	31	8	24%
\$451-500K	18	3	17%
\$501-600K	19	3	15%
\$601-700K	12	1	8%
\$701-800K	1	0	38%
\$800-1.4M	7	1	15%
\$1.4M-10M	3	0	0%
Total	420	117	28%

Quarterly Active Listing to Pending Ratios

MLS AREA: 50, 51, 52, 70

Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	31	10	32%	30	9	30%	30	12	40%	28	12	43%			#DIV/0!
\$201-250K	28	15	54%	28	17	61%	29	16	55%	28	16	57%			#DIV/0!
\$251-300K	29	10	34%	31	12	39%	32	12	38%	33	12	36%			#DIV/0!
\$301-350K	28	6	21%	28	6	21%	30	4	13%	29	5	17%			#DIV/0!
\$351-400K	31	3	10%	34	2	6%	32	2	6%	31	1	3%			#DIV/0!
\$401-450K	8	1	13%	7	1	14%	8	1	13%	9	0	0%			#DIV/0!
\$451-500K	11	2	18%	11	3	27%	10	4	40%	9	3	33%			#DIV/0!
\$501-600K	19	1	5%	19	1	5%	20	1	5%	19	2	11%			#DIV/0!
\$601-700K	6	0	0%	5	0	0%	6	0	0%	6	0	0%			#DIV/0!
\$701-800K	5	0	0%	6	0	0%	6	0	0%	5	0	0%			#DIV/0!
\$800-1.4M	9	3	33%	9	3	33%	10	3	30%	11	3	27%			#DIV/0!
\$1.4M-10M	2	0	0%	2	0	0%	2	0	0%	2	0	0%			#DIV/0!
Total	207	51	25%	210	54	26%	215	55	26%	210	54	26%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	24	11	46%	23	12	52%	21	15	71%	21	14	67%			#DIV/0!
\$201-250K	27	14	52%	27	13	48%	31	10	32%	31	10	32%			#DIV/0!
\$251-300K	32	12	38%	35	13	37%	32	12	38%	32	12	38%			#DIV/0!
\$301-350K	29	5	17%	28	6	21%	29	7	24%	28	6	21%			#DIV/0!
\$351-400K	29	1	3%	28	1	4%	28	1	4%	26	3	12%			#DIV/0!
\$401-450K	9	0	0%	11	0	0%	10	0	0%	11	0	0%			#DIV/0!
\$451-500K	9	2	22%	10	2	20%	7	3	43%	9	3	33%			#DIV/0!
\$501-600K	22	2	9%	21	2	10%	20	2	10%	19	3	16%			#DIV/0!
\$601-700K	6	0	0%	6	0	0%	7	0	0%	6	0	0%			#DIV/0!
\$701-800K	5	0	0%	5	0	0%	5	0	0%	5	0	0%			#DIV/0!
\$801-1.4M	11	3	27%	10	2	20%	10	2	20%	11	2	18%			#DIV/0!
\$1.4M-10M	2	0	0%	2	0	0%	2	0	0%	2	0	0%			#DIV/0!
Total	205	50	24%	206	51	25%	202	52	26%	201	53	26%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	19	15	79%	19	15	79%	20	13	65%	21	13	62%	21	13	62%
\$201-250K	32	12	38%	46	12	26%	45	12	27%	41	12	29%	50	14	28%
\$251-300K	33	10	30%	37	8	22%	35	9	26%	35	9	26%	33	10	30%
\$301-350K	25	7	28%	25	7	28%	25	6	24%	24	6	25%	23	6	26%
\$351-400K	27	3	11%	28	3	11%	28	2	7%	29	2	7%	28	1	4%
\$401-450K	11	0	0%	13	0	0%	13	0	0%	14	0	0%	15	0	0%
\$451-500K	9	3	33%	9	3	33%	10	3	30%	10	3	30%	11	2	18%
\$501-600K	18	1	6%	17	1	6%	18	1	6%	18	1	6%	17	1	6%
\$601-700K	4	0	0%	6	0	0%	5	1	20%	3	1	33%	4	1	25%
\$701-800K	4	0	0%	4	0	0%	4	0	0%	4	0	0%	4	0	0%
\$800-1.4M	11	2	18%	9	2	22%	9	2	22%	8	2	25%	8	2	25%
\$1.4M-10M	3	0	0%	3	0	0%	3	0	0%	3	0	0%	3	0	0%
Total	196	53	27%	216	51	24%	215	49	23%	210	49	23%	217	50	23%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	24	13	53%
\$201-250K	34	13	39%
\$251-300K	33	11	33%
\$301-350K	27	6	22%
\$351-400K	29	2	7%
\$401-450K	11	0	2%
\$451-500K	10	3	29%
\$501-600K	19	1	8%
\$601-700K	5	0	4%
\$701-800K	5	0	0%
\$800-1.4M	10	2	25%
\$1.4M-10M	2	0	0%
Total	208	52	25%

Quarterly Active Listing to Pending Ratios

MLS AREA: 61, 62, 63, 64

Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	72	42	58%	72	42	58%	70	43	61%	68	42	62%			#DIV/0!
\$201-250K	82	19	23%	82	19	23%	91	16	18%	95	14	15%			#DIV/0!
\$251-300K	72	17	24%	76	17	22%	77	15	19%	74	14	19%			#DIV/0!
\$301-350K	44	11	25%	43	14	33%	39	13	33%	40	12	30%			#DIV/0!
\$351-400K	43	8	19%	42	9	21%	44	8	18%	41	8	20%			#DIV/0!
\$401-450K	34	0	0%	33	1	3%	33	2	6%	35	2	6%			#DIV/0!
\$451-500K	19	3	16%	18	2	11%	19	1	5%	20	1	5%			#DIV/0!
\$501-600K	35	2	6%	33	3	9%	30	3	10%	26	3	12%			#DIV/0!
\$601-700K	19	1	5%	19	1	5%	18	0	0%	18	1	6%			#DIV/0!
\$701-800K	9	0	0%	9	0	0%	9	0	0%	10	0	0%			#DIV/0!
\$800-1.4M	16	0	0%	16	0	0%	16	0	0%	16	0	0%			#DIV/0!
\$1.4M-10M	3	0	0%	3	0	0%	3	0	0%	4	0	0%			#DIV/0!
Total	448	103	23%	446	108	24%	449	101	22%	447	97	22%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	71	41	58%	78	40	51%	74	43	58%	71	44	62%			#DIV/0!
\$201-250K	86	14	16%	82	17	21%	80	19	24%	81	18	22%			#DIV/0!
\$251-300K	67	16	24%	66	14	21%	65	14	22%	60	14	23%			#DIV/0!
\$301-350K	43	8	19%	45	9	20%	43	10	23%	41	12	29%			#DIV/0!
\$351-400K	42	7	17%	43	7	16%	45	7	16%	44	8	18%			#DIV/0!
\$401-450K	35	2	6%	33	3	9%	30	2	7%	30	3	10%			#DIV/0!
\$451-500K	20	1	5%	20	1	5%	20	1	5%	20	1	5%			#DIV/0!
\$501-600K	24	3	13%	23	3	13%	25	3	12%	25	3	12%			#DIV/0!
\$601-700K	18	1	6%	17	1	6%	15	1	7%	15	1	7%			#DIV/0!
\$701-800K	11	0	0%	10	1	10%	9	1	11%	9	1	11%			#DIV/0!
\$801-1.4M	15	0	0%	15	0	0%	16	0	0%	16	0	0%			#DIV/0!
\$1.4M-10M	4	0	0%	4	0	0%	4	0	0%	4	0	0%			#DIV/0!
Total	436	93	21%	436	96	22%	426	101	24%	416	105	25%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	71	51	72%	78	48	62%	76	49	64%	77	53	69%	78	45	58%
\$201-250K	82	17	21%	78	17	22%	78	18	23%	74	18	24%	78	17	22%
\$251-300K	57	14	25%	57	18	32%	60	15	25%	56	17	30%	52	17	33%
\$301-350K	37	13	35%	39	10	26%	40	9	23%	39	6	15%	38	5	13%
\$351-400K	44	8	18%	46	9	20%	45	9	20%	43	10	23%	46	8	17%
\$401-450K	29	3	10%	32	3	9%	32	3	9%	30	3	10%	29	3	10%
\$451-500K	23	1	4%	21	1	5%	22	1	5%	20	2	10%	22	2	9%
\$501-600K	23	4	17%	22	5	23%	20	5	25%	19	5	26%	18	5	28%
\$601-700K	14	1	7%	14	1	7%	14	1	7%	16	1	6%	16	1	6%
\$701-800K	8	1	13%	9	1	11%	8	0	0%	6	0	0%	6	0	0%
\$800-1.4M	16	0	0%	16	0	0%	15	0	0%	15	0	0%	14	0	0%
\$1.4M-10M	4	0	0%	4	0	0%	4	0	0%	4	0	0%	4	0	0%
Total	408	113	28%	416	113	27%	414	110	27%	399	115	29%	401	103	26%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	74	45	61%
\$201-250K	82	17	21%
\$251-300K	65	16	24%
\$301-350K	41	10	25%
\$351-400K	44	8	19%
\$401-450K	32	2	7%
\$451-500K	20	1	7%
\$501-600K	25	4	15%
\$601-700K	16	1	6%
\$701-800K	9	0	4%
\$800-1.4M	16	0	0%
\$1.4M-10M	4	0	0%
Total	426	104	25%

Quarterly Active Listing to Pending Ratios

MLS AREA: 65, 66, 71, 72, 80, 81

Quarter: 4th Quarter

Month:

Price Range	10/7/2011			10/14/2011			10/21/2011			10/28/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	29	16	55%	29	18	62%	28	18	64%	28	22	79%			#DIV/0!
\$201-250K	24	11	46%	22	9	41%	23	11	48%	24	10	42%			#DIV/0!
\$251-300K	22	5	23%	21	5	24%	22	5	23%	24	4	17%			#DIV/0!
\$301-350K	21	5	24%	21	5	24%	23	5	22%	20	6	30%			#DIV/0!
\$351-400K	20	4	20%	21	4	19%	21	3	14%	20	3	15%			#DIV/0!
\$401-450K	8	1	13%	7	1	14%	11	1	9%	12	0	0%			#DIV/0!
\$451-500K	12	0	0%	13	0	0%	16	0	0%	16	0	0%			#DIV/0!
\$501-600K	9	1	11%	9	1	11%	16	1	6%	16	1	6%			#DIV/0!
\$601-700K	5	1	20%	4	2	50%	6	2	33%	6	2	33%			#DIV/0!
\$701-800K	3	0	0%	3	0	0%	2	0	0%	2	0	0%			#DIV/0!
\$800-1.4M	6	3	50%	4	2	50%	4	2	50%	4	2	50%			#DIV/0!
\$1.4M-10M	3	0	0%	2	0	0%	2	0	0%	2	0	0%			#DIV/0!
Total	162	47	29%	156	47	30%	174	48	28%	174	50	29%	0	0	#DIV/0!

Month:

Price Range	11/4/2011			11/11/2011			11/18/2011			11/25/2011			Week 5		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	27	20	74%	26	20	77%	31	19	61%	31	18	58%			#DIV/0!
\$201-250K	23	10	43%	22	9	41%	21	11	52%	19	13	68%			#DIV/0!
\$251-300K	20	2	10%	20	4	20%	26	3	12%	26	2	8%			#DIV/0!
\$301-350K	18	6	33%	21	5	24%	20	5	25%	20	4	20%			#DIV/0!
\$351-400K	16	3	19%	16	3	19%	17	3	18%	18	3	17%			#DIV/0!
\$401-450K	13	0	0%	13	0	0%	13	0	0%	13	0	0%			#DIV/0!
\$451-500K	15	0	0%	14	0	0%	13	0	0%	13	1	8%			#DIV/0!
\$501-600K	16	1	6%	16	0	0%	16	0	0%	16	0	0%			#DIV/0!
\$601-700K	6	2	33%	6	2	33%	5	2	40%	5	2	40%			#DIV/0!
\$701-800K	1	0	0%	0	1	100%	0	1	100%	0	0	0%			#DIV/0!
\$801-1.4M	4	2	50%	4	2	50%	4	2	50%	4	2	50%			#DIV/0!
\$1.4M-10M	2	0	0%	2	0	0%	2	0	0%	2	0	0%			#DIV/0!
Total	161	46	29%	160	46	29%	168	46	27%	167	45	27%	0	0	#DIV/0!

Month:

Price Range	12/2/2011			12/9/2011			12/16/2011			12/23/2011			12/31/2011		
	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR	#L	#P	SR
\$150-200K	32	20	63%	32	20	63%	31	19	61%	28	19	68%	24	17	71%
\$201-250K	18	13	72%	16	13	81%	15	12	80%	15	12	80%	16	11	69%
\$251-300K	22	3	14%	23	3	13%	22	4	18%	23	3	13%	24	2	8%
\$301-350K	20	4	20%	20	3	15%	21	3	14%	22	3	14%	21	4	19%
\$351-400K	18	4	22%	17	4	24%	18	4	22%	18	4	22%	17	4	24%
\$401-450K	12	0	0%	12	0	0%	14	0	0%	14	0	0%	14	0	0%
\$451-500K	13	1	8%	12	1	8%	12	1	8%	13	0	0%	13	0	0%
\$501-600K	15	0	0%	15	0	0%	15	0	0%	15	0	0%	14	0	0%
\$601-700K	5	0	0%	5	2	40%	5	2	40%	4	1	25%	5	1	20%
\$701-800K	1	0	0%	1	0	0%	1	0	0%	1	0	0%	1	0	0%
\$800-1.4M	3	2	67%	3	2	67%	2	2	100%	2	2	100%	2	2	100%
\$1.4M-10M	2	0	0%	2	0	0%	2	0	0%	2	0	0%	2	0	0%
Total	161	47	29%	158	48	30%	158	47	30%	157	44	28%	153	41	27%

Quarter:

Price Range	Quarter Totals		
	#L	#P	SR
\$150-200K	29	19	65%
\$201-250K	20	11	56%
\$251-300K	23	3	15%
\$301-350K	21	4	22%
\$351-400K	18	4	19%
\$401-450K	12	0	2%
\$451-500K	13	0	2%
\$501-600K	14	0	3%
\$601-700K	5	2	31%
\$701-800K	1	0	13%
\$800-1.4M	4	2	59%
\$1.4M-10M	2	0	0%
Total	162	46	29%