2008-2010 Listing to Pending Ratios All Areas

2/23/2010

	Listings	Pendings	%
1/7/2008	3573	442	12%
1/14/2008	3662	466	13%
1/21/2008	3723	497	13%
1/28/2008	3732	511	14%
2/4/2008	3768	518	14%
2/11/2008	3854	556	14%
2/18/2008	3892	583	15%
2/25/2008	3924	602	15%
3/3/2008	3917	615	16%
3/10/2008	3978	619	16%
3/17/2008	4035	637	16%
3/24/2008	4043	643	16%
3/31/2008	4064	638	16%
4/7/2008	4167	623	15%
4/14/2008	4257	621	15%
4/21/2008	4217	643	15%
4/28/2008	4281	612	14%
5/5/2008	4252	638	15%
5/12/2008	4349	636	15%
5/19/2008	4387	654	15%
5/26/2008	4466	648	15%
6/2/2008	4461	633	14%
6/9/2008	4468	629	14%
6/16/2008	4489	642	14%
6/23/2008	4541	634	14%
6/30/2008	4606	595	13%
7/7/2008*	5158	737	14%
7/14/2008	5195	708	14%
7/21/2008	5226	712	14%
7/28/2008	5252	706	13%
8/4/2008	5240	687	13%
8/11/2004	5280	676	13%
8/18/2008	5269	678	13%
8/25/2008	5246	677	13%
9/1/2008	5172	693	13%
9/8/2008	5109	695	14%
9/15/2008	5060	720	14%
9/22/2008	4981	719	14%
9/29/2008	4996	678	14%
10/6/2008	4872	690	14%
10/13/2008	4854	626	13%
10/20/2008	4815	623	13%
10/27/2008	4800	606	13%
11/3/2008	4703	561	12%
11/10/2008	4651	554	12%
11/17/2008	4557	559	12%
11/24/2008	4573	535	12%
12/1/2008	4488	496	11%
12/8/2008	4416	508	12%
12/15/2008	4367	508	12%
12/22/2008	4324	478	11%
12/31/2008	3944	443	11%
Average	**4493**	**612**	**14%**

	Listings	Pendings	%
1/5/2009	4075	498	12%
1/12/2009	4079	464	11%
1/19/2009	4108	484	12%
1/26/2009	4138	496	12%
2/2/2009	4096	515	13%
2/9/2009	4105	535	13%
2/16/2009	4058	586	14%
2/23/2009	4049	611	15%
3/2/2009	3954	617	16%
3/12/2006	3972	623	16%
3/17/2009	3969	638	16%
3/24/2009	3957	653	17%
3/31/2009	3837	649	17%
4/7/2009	3802	674	18%
4/14/2009	3764	736	20%
4/21/2009	3745	771	21%
4/28/2009	3741	806	22%
5/5/2009	3746	791	21%
5/12/2009	3772	823	22%
5/19/2009	3768	837	22%
5/26/2009	3751	875	23%
6/2/2009	3673	886	24%
6/9/2009	3641	946	26%
6/16/2009	3642	958	26%
6/23/2009	3656	968	26%
6/30/2009	3673	955	26%
7/7/2009	3611	930	26%
7/14/2009	3607	926	26%
7/21/2009	3612	946	26%
7/28/2009	3620	954	26%
8/4/2009	3603	913	25%
8/11/2009	3582	931	26%
8/18/2009	3583	947	26%
8/25/2009	3572	960	27%
9/1/2009	3474	956	28%
9/8/2009	3467	949	27%
9/15/2009	3413	984	29%
9/22/2009	3414	993	29%
9/30/2009	3387	989	29%
10/6/2009	3366	990	29%
10/13/2009	3357	987	29%
10/20/2009	3316	989	30%
10/26/2009	3318	972	29%
11/3/2009	3175	902	28%
11/10/2009	3194	885	28%
11/17/2009	3228	850	26%
11/24/2009	3199	849	27%
12/1/2009	3160	811	26%
12/8/2009	3199	754	24%
12/15/2009	3193	730	23%
12/22/2009	3142	698	22%
12/31/2009	2850	654	23%
Average	**3623**	**805**	**22%**

	Listings	Pendings	%
1/5/2010	2947	639	22%
1/12/2010	2939	658	22%
1/19/2010	2984	688	23%
1/26/2010	3058	711	23%
2/2/2010	3055	698	23%
2/9/2010	3095	725	23%
2/16/2010	3132	765	24%
2/23/2010	3187	805	25%
3/2/2010			
3/9/2010			
3/16/2010			
3/23/2010			
3/31/2010			
Average	**12199**	**2845**	**23%**

*before 7/7/2008 the report didn't have a $150K-$200K price range. This report includes that price range 7/7/2008 and after

2008-2010 Listing to Pending Ratios All Areas (no $150 - $200) 2/23/2010

Date	Listings	Pendings	%
1/7/08	3573	442	12%
1/14/08	3662	466	13%
1/21/08	3723	497	13%
1/28/08	3732	511	14%
2/4/08	3768	518	14%
2/11/08	3854	556	14%
2/18/08	3892	583	15%
2/25/08	3924	602	15%
3/3/08	3917	615	16%
3/10/08	3978	619	16%
3/17/08	4035	637	16%
3/24/08	4043	643	16%
3/31/08	4064	638	16%
4/7/08	4167	623	15%
4/14/08	4257	621	15%
4/21/08	4217	643	15%
4/28/08	4281	612	14%
5/5/08	4252	638	15%
5/12/08	4349	636	15%
5/19/08	4387	654	15%
5/26/08	4466	648	15%
6/2/08	4461	633	14%
6/9/08	4468	629	14%
6/16/08	4489	642	14%
6/23/08	4541	634	14%
6/30/08	4606	595	13%
7/7/08	4555	583	13%
7/14/08	4587	571	12%
7/21/08	4623	572	12%
7/28/08	4650	556	12%
8/4/08	4618	534	12%
8/11/04	4627	524	11%
8/18/08	4592	533	12%
8/25/08	4562	527	12%
9/1/08	4466	540	12%
9/8/08	4401	542	12%
9/15/08	4348	552	13%
9/22/08	4273	556	13%
9/29/08	4282	527	12%
10/6/08	4148	534	13%
10/13/08	4118	486	12%
10/20/08	4087	484	12%
10/27/08	4058	473	12%
11/3/08	3952	448	11%
11/10/08	3894	446	11%
11/17/08	3797	434	11%
11/24/08	3783	426	11%
12/1/08	3703	393	11%
12/8/08	3629	394	11%
12/15/08	3592	387	11%
12/22/08	3541	358	10%
12/31/08	3215	324	10%
Average	**4139**	**543**	**13%**

Date	Listings	Pendings	%
1/5/09	3323	335	10%
1/12/09	3291	340	10%
1/19/09	3297	356	11%
1/26/09	3316	370	11%
2/2/09	3263	383	12%
2/9/09	3266	395	12%
2/16/09	3217	438	14%
2/23/09	3205	445	14%
3/2/09	3133	449	14%
3/12/09	3145	447	14%
3/17/09	3150	453	14%
3/24/09	3147	470	15%
3/31/09	3023	466	15%
4/7/09	3001	478	16%
4/14/09	2975	520	17%
4/21/09	2984	530	18%
4/28/09	3003	538	18%
5/5/09	3013	523	17%
5/12/09	3034	533	18%
5/19/09	3027	552	18%
5/26/09	3015	564	19%
6/2/09	2949	573	19%
6/9/09	2945	609	21%
6/16/09	2934	627	21%
6/23/09	2943	643	22%
6/30/09	2959	635	21%
7/7/09	2882	625	22%
7/14/09	2885	627	22%
7/21/09	2890	629	22%
7/28/09	2890	628	22%
8/4/09	2869	595	21%
8/11/09	2834	605	21%
8/18/09	2831	601	21%
8/25/09	2815	596	21%
9/1/09	2743	585	21%
9/8/09	2737	584	21%
9/15/09	2686	598	22%
9/22/09	2670	602	23%
9/30/09	2656	599	23%
10/6/09	2624	604	23%
10/13/09	2598	597	23%
10/20/09	2560	609	24%
10/26/09	2548	599	24%
11/3/09	2392	578	24%
11/10/09	2394	570	24%
11/17/09	2402	557	23%
11/24/09	2375	568	24%
12/1/09	2329	545	23%
12/8/09	2356	504	21%
12/15/09	2362	483	20%
12/22/09	2304	474	21%
12/31/09	2095	448	21%
Average	**2852**	**532**	**19%**

	Listings	Pendings	%
1/5/2010	2125	437	21%
1/12/2010	2101	444	21%
1/19/2010	2133	461	22%
1/26/2010	2172	474	22%
2/2/2010	2178	449	21%
2/9/2010	2193	466	21%
2/16/2010	2223	485	22%
2/23/2010	2263	518	23%
3/2/2010			
3/9/2010			
3/16/2010			
3/23/2010			
3/31/2010			
Average	**8694**	**1867**	**21%**